

# Customer Success

## ENVIRONMENT SNAPSHOT

- Spectra® T950 with LTO-4 media
- BlueScale Encryption Standard Edition
- 3 Microsoft Exchange databases
- Up to 100 TB of data
- Up to 1000 HP servers
- SYMANTEC backup software
- Fibre Channel SAN



## SITUATION & SOLUTION



### Community Health Systems

Community Health Systems (CHS) is one of the nation's leading operators of general acute care hospitals. The organization's affiliates own, operate or lease more than 130 hospitals in 28 states, with an aggregate of nearly 18,700 licensed beds. In more than 65 percent of the markets served, CHS-affiliated hospitals are the sole provider of healthcare services.

CHS originally used HP libraries for data storage, but replaced the unit at the headquarters with a Spectra T950 library. They selected Spectra Logic due to the products' encryption capability, modular expandability, high density and low power consumption.

## SOLUTION RECAP

**T950 Library:** Most innovative, cost-effective, and flexible enterprise library available.

### Fibre Channel Controllers (F-QIPs):

Quad Interface Processors provide multiple port visibility (increasing failover protection) and attach to the Fibre Channel network without requiring extra external hardware or software

**Certified TeraPack® Media:** TeraPack cases loaded with media—Spectra Certified Media supplies already loaded and packaged TeraPack magazines, each with 10 customized/unique bar-coded tapes, with another barcode on the magazine. The magazines have snap-on dust covers. TeraPack media management saves staff time and effort, so that staff handles packs of media instead of being required to handle every individual cartridge.

**SpectraGuard™ Support:** Best in industry support, with a guaranteed response time. And by adding the Assisted Self-Maintenance option, easy-to-swap parts are left on-site for quick replacement, without requiring help from a Support Engineer.